



## Conversation Starters

### Good Questions to Ask

- What's one quality your friends would say they like about you?
- What's one accomplishment you're most proud of?
- Why are you interested in joining a fraternity?
- What made you come to our recruitment event?
- What do you know about Greek life?
- What other organizations are you interested in getting involved with other than our fraternity?
- What types of community service work have you been involved in or would you like to be involved with?
- What are some things you look for in your friends?
- What's your favorite thing to do in your hometown?
- What's been the biggest change for you coming to college?
- What is something unique that you can bring to our chapter?
- What would you like to get involved with in our chapter?

### Topics

- How the potential new member is settling into college
- Roommates
- High school interests and activities
- Future plans and goals
- Classes and professors
- Movies, music, sports
- Typical week in a fraternity
- How chapter meetings are structured
- Hobbies and interests
- Mention something he is wearing, "I noticed your Jersey, are you a bulls fan?"
- Mention a recent event, "Did you catch the Battle of the bands concert last week?"

### 5 'F's

- Friends: Do you know anyone in chapter? What do you and your friends do on weekends etc...
- Family: How many siblings, what do your parents do? Where they greek? etc
- Firsts: First class, first football game, first week of classes etc. First time you went to...
- From : where are you from? What highschool, what's it like growing up in...
- Favorites: favorite sports, activities, vacations etc



## Tips

- Remember to ask a lot of questions of the recruit (people like to talk about themselves)
- Remember to say their name at the beginning of the conversation (people like to hear their name and this will help you remember it later on).
- When a new chapter brother joins the conversation introduce the pnm by name and share some quick facts about them (hey John this is Mike he is a freshman business student from NYC). This will make the transition easier and make sure that the new person doesn't ask pnm all of the same exact questions you did, allowing the conversation to get a little more in depth and seem less surface level).
- Don't ever say negative things about other groups on campus.